

The logo for Exotec, featuring the word "EXOTEC" in white, uppercase letters on a teal square background.The logo for Dexter, featuring the word "DEXTER" in white, uppercase letters on a dark grey square background, followed by a vertical line.

Press release

Exotec and Dexter sign partnership to launch Skypod in Spain

Barcelona, Spain – 7 February 2020: Exotec, supplier of robotic solutions for logistics, signs a partnership with Dexter Intralogistics to launch Skypod robots in Spain.

With the development of online retailing, consumers expectations for speed and quality are constantly growing. Leading e-merchants set the standards and it is essential for other companies to keep up. As they strive to tackle present and future logistics challenges that have become crucial for their business, additional manpower alone cannot be the solution. They need to make substantial short-term improvements to their order preparation systems to maintain a competitive edge.

Mobile robotics is one way to tackle the challenges of the markets' needs for speed, flexibility and scalability. As traditional automation has some drawbacks: high energy consumption, works in very large warehouses, long lead time to implement, high initial investments, Exotec created Skypod, a disruptive, agile and optimized solution for unit order picking. Skypod combines both the flexibility and scalability of manual systems with the efficiency and productivity of the most complex automated centers.

Skypod is already part of the supply chain transformation programs of global leaders in e-commerce, retail, fashion industries, as well as B2B or B2C unit picking logistics suppliers, including 3PL (Third Party Logistics).

A win-win solution

Skypod is a complete "goods-to-human" solution that is as flexible and scalable as a manual system, but with reduced fatigue and decreased risk of accidents. It is as efficient and productive as an automated solution with its fleets of robots that operate in three dimensions within a light rack system. Skypod can be operational in four to six months and racks and robots can be added over time without disturbing or interrupting ongoing operations.

"In order to facilitate our expansion at an international level, we have worked very closely with strong local players specialized in advanced intralogistics technologies. We wanted local partners able to support our solutions. In Spain, Dexter was the obvious partner because we share common values and a real vision" declares Romain Moulin, CEO of Exotec.

César Briones, partner and CEO of Dexter intralogistics, states: *"Skypod is one of the most innovative solutions out there for unit order picking. It is a great opportunity for our market, and it will bring real added value and great client satisfaction"*.

About Exotec

EXOTEC provides innovative robotic solutions to optimize order picking systems for logistics players. Founded in 2015 by Romain Moulin and Renaud Heitz, EXOTEC drives innovation in logistics and offers distributors an agile and efficient solution that adapts to their needs and growth.

For more information, please visit the [press section of the company's website](#).

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