

Warehouse robotics expert Exotec picks up Manhattan Associates Partner Innovation Award 2022

The French industrial unicorn was recognised at Manhattan Associates EMEA Exchange 2022 conference in Berlin

Exotec, a provider of warehouse robotics and French technology unicorn, has been awarded the Manhattan Associates Partner Innovation Award 2022, recognising the company's outstanding contribution to industry leading innovations.

The award was presented to Exotec as part of Manhattan's annual [EMEA Exchange](#) event, in Berlin. The pan-European event brings together customers, partners, industry analysts and international press and influencers for a range of keynote speeches and lively discussion forums on everything from supply chain innovation, to the impact of shifting consumer trends on the retail industry.

[Manhattan Associates](#) is a technology leader in supply chain and omnichannel commerce, that unites information across the enterprise, converging front-end sales with back-end supply chain execution. It offers warehouse management solutions for retail, wholesale and B2B customers across the globe including well-loved brands such as Crocs, Scotch & Soda and L'Oréal.

Henri Seroux, SVP, EMEA at Manhattan Associates commented: "It is with great pleasure that we announce Exotec has been awarded the Manhattan Exchange 2022 'Partner Innovation Award'. This award recognizes Exotec's outstanding contribution to industry leading innovations, such as its Skypod system, and the continued cooperation and integration between our teams and solutions over the last twelve months.

"At Manhattan Associates we greatly value the strong, collaborative relationship we have built with the Exotec team over the last twelve months and look forward to many more years of innovation and success working alongside each other," finished Seroux.

Arthur Bellamy, Chief Revenue Officer at [Exotec](#) added: "It's an honour to be recognised by one of the biggest supply chain solutions providers in the world for our contributions to the industry and our budding partnership. Our partnership with Manhattan Associates is flourishing, and we're looking forward to working with them closely to continue to innovate and expand what we're capable of.

"The last few years have been a whirlwind of success for Exotec, which has seen us expand beyond the French market and significantly build our international presence, including in the UK, which is one of Europe's most promising markets for warehouse robotics. The Partner Innovation Award really solidifies the work we're doing to address customer challenges and provide future-proof solutions."

Headquartered in Lille, France and with offices in the USA, Germany and Japan, Exotec raised \$335 million in Series D funding in January this year. The company is now valued at \$2 billion and was ranked 8th in the Financial Times FT 1000 list of fastest-growing European companies in 2022.

Exotec's flagship product, [Skypod](#), is an order picking system with robots that can climb racks up to 12 metres in height and retrieve products autonomously, before delivering totes to human-staffed or automatic picking stations. Racks are fully scalable, so storage capacity can be increased when required, or adapted to the architecture of a warehouse.

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Skypod is so effective because it maximises storage density per square metre of floor space, without compromising speed of retrieval or flexibility. The system can operate 24/7/365 without impacting performance, and robots can be rapidly added to increase throughput during peak periods. All of this is controlled by Exotec's proprietary Astar software.

Exotec has had a UK presence since 2020 through its successful partnership with [LAC Logistics Automation](#) and now plans to significantly increase its visibility and investment in the country as part of its wider global expansion.

To find out more about Exotec, visit exotec.com/en/home/

To find out more about Manhattan Associates, visit <https://www.manh.com>

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About Manhattan Associates

Manhattan Associates is a technology leader in supply chain and omnichannel commerce. We unite information across the enterprise, converging front-end sales with back-end supply chain execution. Our software, platform technology and unmatched experience help drive both top-line growth and bottom-line profitability for our customers. Manhattan Associates designs, builds and delivers leading edge cloud solutions so that across the store, through your network or from your fulfilment center, you are ready to reap the rewards of the omnichannel marketplace. For more information, please visit www.manh.com.

About Exotec

Exotec integrates innovative robotic solutions for the warehouses of the biggest global brands. The company offers flexible warehouse automation to improve operational efficiency and profitability. Exotec's flagship solution, the Skypod system, uses robots that can reach a height of 12 metres to enable high-density storage and stock retrieval. Exotec supports more than 30 leading brands in the e-commerce, food, retail, manufacturing and third-party logistics (3PL) sectors.

Headquartered in Lille, France and with offices in the USA, Germany and Japan, Exotec now employs more than 300 staff worldwide and aims to double its workforce by 2023. The company has secured \$477 million in financing from leading investors including Goldman Sachs, Bpifrance, 83North, Dell Technologies Capital, Iris Capital, 360 Capital Partners and Bregga.

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